THE ROBERT H. SMITH
SCHOOL OF BUSINESS AT
SHADY GROVE

The Universities at Shady Grove
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https://www.rhsmith.umd.edu/programs/undergraduate/shady-grove
(https://www.rhsmith.umd.edu/programs/undergraduate/shady-grove/)

Director of Programs at Shady Grove: Luke Glasgow

The Robert H. Smith School of Business is an internationally recognized leader in management education and research for the digital economy. The faculty are scholars, teachers, and professional leaders with a commitment to superior education in business and management, specializing in accounting, finance, information systems, operations management, management and organization, marketing, logistics, transportation and supply chain management. The Smith School is accredited by AACSB International - The Association to Advance Collegiate Schools of Business, the premier accrediting agency for bachelor's, master's and doctoral degree programs in business administration and accounting, http://www.aacsb.edu (http://www.aacsb.edu/).

The Smith School of Business offers students the opportunity to complete the junior-senior curriculum in three majors at the Shady Grove campus in Rockville, MD including:

1. Accounting;
2. Management; and

For details on the majors offered at Shady Grove visit https://www.rhsmith.umd.edu/programs/undergraduate/shady-grove (https://www.rhsmith.umd.edu/programs/undergraduate/shady-grove/).

Admission Requirements

All students applying for admission to the Robert H. Smith School of Business as transfer students, whether internal transfers already enrolled at UMD or external transfer students entering the university for the first time, will be subject to competitive admission for a limited number of spaces in the Smith School at either the College Park or Shady Grove location. For complete details on admission to the Smith School at Shady Grove visit https://www.rhsmith.umd.edu/programs/undergraduate/shady-grove (https://www.rhsmith.umd.edu/programs/undergraduate/shady-grove/).

Statement of Policy on Transfer of Credit from Community Colleges

It is the practice of the Smith School of Business to consider for transfer from a regionally accredited community college only the following courses in business administration: an introductory business course, business statistics, or elementary accounting. Thus, it is anticipated that students transferring from another regionally accredited institution to Shady Grove will have devoted the major share of their academic effort below the junior year to the completion of basic requirements in the liberal arts. A total of 60 semester hours from a community college may be applied toward a degree from the Smith School of Business.

Other Institutions

The Smith School of Business normally accepts transfer credits from regionally accredited four-year institutions. Junior- and senior-level business courses are accepted from colleges accredited by the Association to Advance Collegiate Schools of Business (AACSB). Junior- and senior-level business courses from other than AACSB-accredited schools are evaluated on a course-by-course basis to determine transferability.

The Smith School of Business requires that at least 50 percent of the business and management credit hours required for a business degree be earned at the University of Maryland, College Park.

Additional Information

For more information on the Smith School of Business undergraduate program at Shady Grove visit https://www.rhsmith.umd.edu/programs/undergraduate/shady-grove (https://www.rhsmith.umd.edu/programs/undergraduate/shady-grove/).

Programs

Majors

• Accounting at Shady Grove (https://academiccatalog.umd.edu/undergraduate/colleges-schools/universities-shady-grove/business/accounting/)
• Management at Shady Grove (https://academiccatalog.umd.edu/undergraduate/colleges-schools/universities-shady-grove/business/management/)
• Marketing at Shady Grove (https://academiccatalog.umd.edu/undergraduate/colleges-schools/universities-shady-grove/business/marketing/)

College Requirements

Undergraduate Degree Requirements/ Degree Options

Upon completion of all degree requirements, students at the Smith School at Shady Grove will earn a Bachelor of Science (B.S.) degree from the Robert H. Smith School of Business at the University of Maryland, College Park. In addition, the Smith School of Business awards Master of Business Administration (M.B.A.), Master of Science (M.S.), and Doctor of Philosophy (Ph.D.). Information concerning admission to the M.B.A. or M.S. program is available at www.rhsmith.umd.edu (http://www.rhsmith.umd.edu/).

Summary of Bachelor of Science Degree Requirements (All Curricula)

At least 45 hours of the 120 semester hours of academic work required for graduation must be in business and management subjects. A minimum of 58 hours of the required 120 hours must be in 300- or 400-level courses. Fifty percent of the required BMGT credit hours must be completed at the Smith School of Business (College Park or Shady Grove campus). A “C-” or higher is required in all Smith School required courses, and students must have an overall combined 2.000 GPA in Smith required
In addition, students are required to have an overall cumulative grade point average of 2.000 (C average) in all university course work.

### Course Title Credits

#### Freshman-Sophomore School Requirements

<table>
<thead>
<tr>
<th>Course</th>
<th>Title</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>BMGT110</td>
<td>Introduction to the Business Value Chain</td>
<td>3</td>
</tr>
<tr>
<td>BMGT220</td>
<td>Principles of Accounting I</td>
<td>3</td>
</tr>
<tr>
<td>BMGT221</td>
<td>Principles of Accounting II</td>
<td>3</td>
</tr>
<tr>
<td>ECON200</td>
<td>Principles of Microeconomics</td>
<td>3</td>
</tr>
<tr>
<td>ECON201</td>
<td>Principles of Macroeconomics</td>
<td>3</td>
</tr>
</tbody>
</table>

Select one of the following:

- MATH120 Elementary Calculus I
- MATH130 Calculus I for the Life Sciences
- MATH140 Calculus I

Select one of the following:

- BMGT230 Business Statistics
- BMGT231

Select one of the following:

- COMM100 Foundations of Oral Communication
- COMM107 Oral Communication: Principles and Practices
- COMM200 Critical Thinking and Speaking

#### Junior-Senior School Requirements

<table>
<thead>
<tr>
<th>Course</th>
<th>Title</th>
<th>Credits</th>
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</thead>
<tbody>
<tr>
<td>BMGT301</td>
<td>Introduction to Information Systems</td>
<td>3</td>
</tr>
<tr>
<td>BMGT340</td>
<td>Business Finance</td>
<td>3</td>
</tr>
<tr>
<td>BMGT350</td>
<td>Marketing Principles and Organization</td>
<td>3</td>
</tr>
<tr>
<td>BMGT364</td>
<td>Managing People and Organizations</td>
<td>3</td>
</tr>
<tr>
<td>BMGT367</td>
<td>Career Search Strategies in Business</td>
<td>1</td>
</tr>
<tr>
<td>BMGT380</td>
<td>Business Law I</td>
<td>3</td>
</tr>
<tr>
<td>BMGT495</td>
<td>Strategic Management</td>
<td>3</td>
</tr>
</tbody>
</table>

### Economic Requirements

Select 0-3 credits of approved upper-level economics courses required by the Smith School of Business. Visit [https://www.rhsmith.umd.edu/programs/undergraduate/shady-grove](https://www.rhsmith.umd.edu/programs/undergraduate/shady-grove) to view the specific requirements for each major offered at the Smith School at Shady Grove.

### Major Requirements

Select 18-24 credits.

<table>
<thead>
<tr>
<th>Course</th>
<th>Title</th>
<th>Credits</th>
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</thead>
</table>

### Total Credits

61-71

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1. BMGT110 provides a useful introduction to business as an academic program and exposes students to potential career opportunities. As a result, this course best serves students early in their college careers. However, this particular course is redundant for students who have already begun their upper level BMGT coursework and thus, have already received more in-depth exposure to business functions. Therefore this course is only required for students who enter the Smith School as freshmen. Students who transfer to the Smith School and have not completed BMGT110 will not be required to complete this course for graduation.

2. The following courses are approved substitutes for BMGT230: BIOM301, CCJS200, ECON230, ECON321, EDMS451, GEOG305, INST314, PSYC200, and SOCY201.

3. The following courses are approved substitutes for BMGT231: BIOE372, ENEE324, ENME392, or STAT400.

4. Any course that fulfills the university’s Oral Communication General Education requirement will also satisfy the Smith School’s public speaking requirement.

5. 0-3 credits of approved upper-level economics courses are required by the Smith School of Business. Visit [https://www.rhsmith.umd.edu/programs/undergraduate/shady-grove](https://www.rhsmith.umd.edu/programs/undergraduate/shady-grove) to view the specific requirements for each major offered at the Smith School at Shady Grove.

6. In addition to the Smith School of Business Bachelor of Science requirements listed above, generally another 18-24 credits are required for each major. See [https://www.rhsmith.umd.edu/programs/undergraduate/shady-grove](https://www.rhsmith.umd.edu/programs/undergraduate/shady-grove) to view the specific requirements for each major offered at the Smith School at Shady Grove.